



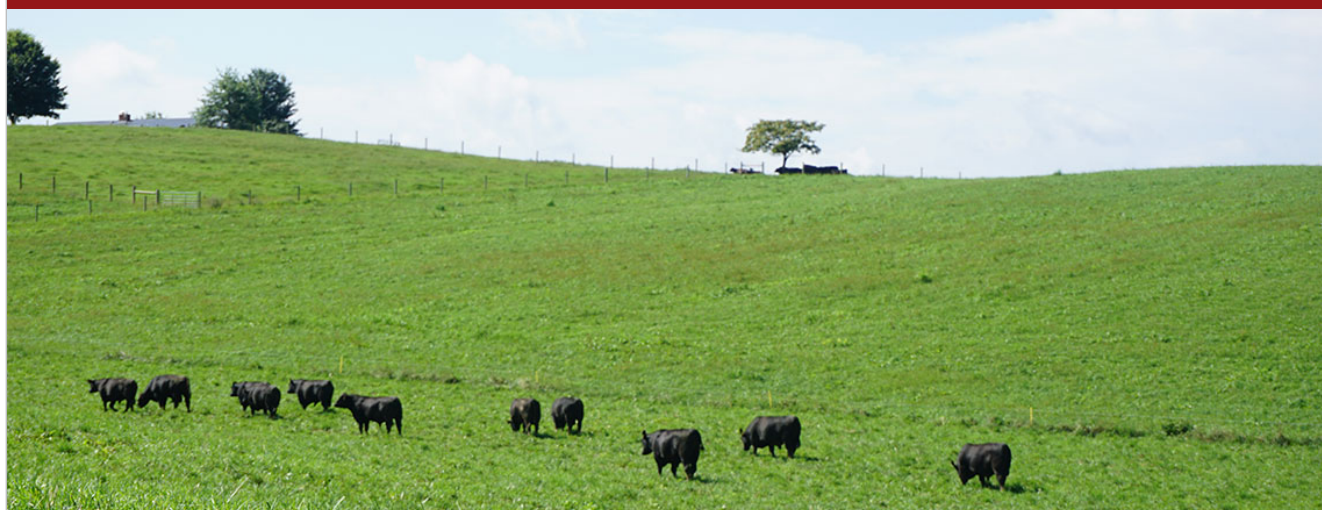
Miller Farm, LLC

# Miller Gustin Angus

## Summer Newsletter



Gustin Land &amp; Cattle



## Steps for Creating Quality Genetics

**Jerry Gustin walks us through the latest Miller Gustin Angus feed trials.**

We began feed trials for our yearling bulls on June 2. The first weights were taken at 28 days. Overall the bulls did quite well with an average weight per day gain of 4.76 pounds. A Baldrige Waylon sired bull came in with a 6.29 pounds per day average. For a sire group, two Fortress calves made the top five with one at 5.71 pounds and another at 5.57 pounds. Health problems so far have been minimal with a few bulls requiring pinkeye treatment. Both Craig and I experienced a little higher incidences of ring worm this year, but we are happy to note that that it has pretty well subsided. Jeff Tyson, our nutritionist, went through the bulls and is pleased with the gain and the overall condition of the bulls and

recommended no adjustments to the ration. As you will note from a review of the sheet (page 2), we have a large group of industry-leading sires represented. The KCF Bennett Absolute calves appear to be the standouts so far, but they are closely trailed by the GAR 100 X and KCF Bennet Fortress sons.

All the experts tell us we need to focus on herd health, nutrition, management and genetics. We have been working hard to improve our program in all these areas. These initial weight reports tell us that we are making solid progress. As an example, when we compare our growth EPDs to Angus average, we come out over 13 pounds above for weaning and almost 24 pounds over average for

### Feed Trials Continued

Trials show that we are exceeding industry averages.

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### Wildfire Relief Support

The Miller Gustin team rallies support for impacted farmers.

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### Educational Speaker

Plans for the November Bull & Female Sale.

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yearling. In fact, we are well above average in almost all traits of economic importance. Pounds are still the common denominator for most cattle sales. These bulls are beginning to demonstrate solid performance for us and they will do the same for your program.

Oh by the way, we are increasing our female offerings this year. Many of the females

we are selling will be full ET sibs to these bulls. They will make excellent replacements in any herd, and a couple of them may be donor cow quality. We will be providing listings of these females on our website ([millergustinangus.com](http://millergustinangus.com)) and in future newsletters once we make final sale selections.

Stay Tuned!

## 2017 Feed Trial Results (First 30 Day Period)

					EPDs												Actual Performance		
Reg #	Name	Tag	DOB	Sire	CED	BW	WW	YW	SC	Doc	Milk	CW	Marb	RE	\$W	\$B	Start Wt	28 day Wt	TestADG
18548920	GLC 100X 308 606	606	09/03/16	G A R 100X	14	-1.1	57	94	-0.80	20	27	39	0.68	0.84	63.88	130.37	662	784	4.36
18555511	GLC Absolute 718 615	615	07/22/16	K C F Bennett Absolute	9	0.7	69	117	-0.19	11	19	58	0.94	0.55	66.15	168.81	970	1110	5.00
18555512	GLC Absolute 718 616	616	08/18/16	K C F Bennett Absolute	13	0.6	63	101	-0.48	10	19	44	0.63	0.78	61.48	144.03	660	796	4.86
18555513	GLC Absolute 718 617	617	08/24/16	K C F Bennett Absolute	10	-0.7	67	113	0.76	22	17	48	0.72	0.33	67.07	147.87	550	696	5.21
18555510	GLC Absolute 718 618	618	09/07/16	K C F Bennett Absolute	5	3.5	74	137	0.62	24	27	72	0.44	0.54	66.50	175.64	920	1070	5.36
18669233	GLC Discovery 211 622	622	12/05/16	V A R Discovery 2240	10	1.1	67	129	1.20	17	31	40	1.15	0.65	68.14	142.49	548	646	3.50
18667358	GLC Fortress 253 611	611	10/05/16	K C F Bennett Fortress	10	1.4	73	129	-0.43	6	22	50	0.69	0.47	68.92	145.21	578	734	5.57
18667373	GLC Fortress 718 620	620	10/18/16	K C F Bennett Fortress	6	1.5	71	117	0.76	12	25	38	0.43	0.53	74.29	129.48	792	952	5.71
18692435	GLC MA 6TX10 of Daybreak 2078	676	12/13/16	A A R Ten X 7008 S A	3	2.8	69	116	0.71	11	16	47	0.77	0.48	54.68	145.69	486	630	5.14
18692434	GLC MA 6TX2 of Daybreak 2078	675	12/01/16	A A R Ten X 7008 S A	11	0.7	84	147	0.37	14	27	74	0.80	0.95	88.35	187.58			
18692433	GLC MA 6TX5 of Daybreak 2078	674	12/04/16	A A R Ten X 7008 S A	7	1.6	72	125	1.33	21	29	57	1.05	0.70	73.24	165.52			
18573731	GLC Uptown 2052 610	610	09/25/16	Connealy Uptown 098E	13	-0.4	69	118	0.66	24	25	44	0.33	0.90	73.31	132.18	614	736	4.36
18601312	Gundzik Tour of Duty 324	324	10/18/16	R B Tour Of Duty 177	10	0.9	49	90	0.61	23	33	50	0.45	0.76	59.63	143.76	688	840	5.43
18601313	Gundzik Waylon 317	317	08/15/16	Baldrige Waylon W34	-2	2.9	57	99	0.94	20	20	38	0.70	0.36	56.88	129.79	894	1050	5.57
18616100	LPH Element 669	669	09/22/16	Poss Element 215	-4	3.5	77	135	1.11	22	17	57	0.37	0.51	55.50	152.43	656	810	5.50
18610182	LPH Renown 665	665	09/21/16	S A V Renown 3439	5	0.0	59	116	0.85	21	20	47	0.27	0.88	56.81	129.94	770	946	6.29
18610183	LPH Resource 638	638	09/09/16	S A V Resource 1441	9	0.1	59	106	0.68	27	16	30	0.35	0.41	53.38	106.04	836	978	5.07
18665153	MA 6G2 of MA4TX1 of GAR Comp	670	10/11/16	V A R Generation 2100	6	2.1	76	132	1.10	17	18	66	0.86	1.02	72.46	177.61	818	956	4.93
18665028	MA 6J1 of GAR Complete 3371	667	10/06/16	WR Journey-1X74	3	3.3	66	112	0.93	31	21	47	0.39	1.03	59.76	151.50	796	926	4.64
18665031	MA 6J2 of GAR Complete 3371	668	10/14/16	WR Journey-1X74	0	1.6	50	96	0.31	28	19	40	1.21	0.88	43.46	163.49	746	864	4.21
18665035	MA 6J3 of GAR Complete 3371	671	10/05/16	WR Journey-1X74	7	0.0	55	91	1.06	29	42	43	0.90	0.93	75.75	160.75	660	724	2.29
18665039	MA 6J4 of GAR Complete 3371	672	10/07/16	WR Journey-1X74	6	0.9	53	89	0.60	29	24	30	0.72	0.80	58.74	120.95	640	756	4.14
18694190	MA 6J6 of GAR Complete 3371	677	12/04/16	WR Journey-1X74	4	1.6	62	108	0.98	46	32	46	1.09	1.11	69.55	175.19			
18540101	MA 6L1 of Ma3i3	650	07/27/16	K C F Bennett Absolute	-2	5.2	73	126	0.01	3	18	49	1.11	0.76	53.65	182.47	1060	1185	4.46
18540102	MA 6L2 of Ma3i3	651	07/27/16	K C F Bennett Absolute	-1	4.4	82	135	1.12	20	20	61	0.92	0.83	71.15	184.92	1015	1125	3.93
18540103	MA 6L3 of Ma3i3	652	07/30/16	K C F Bennett Absolute	3	3.8	71	116	0.48	13	20	54	1.10	0.72	62.97	180.94	958	1080	4.36
18665187	MA 6TD1 of GAR Complete 3371	673	10/30/16	R B Tour Of Duty 177	-2	4.2	60	119	0.54	13	36	55	0.55	0.94	60.18	161.47	700	842	5.07
18538155	MA 6X2 of GAR Complete 3371	655	07/22/16	G A R 100X	8	-0.2	48	93	0.41	16	28	38	0.94	0.76	52.21	142.51	938	1060	4.36
18538156	MA 6X3 of GAR Complete 3371	656	08/13/16	G A R 100X	8	1.8	50	98	1.09	19	32	60	0.91	0.97	53.29	185.44	608	732	4.43
18538168	MA 6X5 of GAR Complete 3371	658	08/18/16	G A R 100X	5	1.8	60	114	0.19	22	36	68	0.99	1.27	62.91	201.16	676	808	4.71
Miller Gustin Average					6	1.7	65	114	0.58	20	25	50	0.75	0.76	63.48	155.51			4.76
Angus Average EPD					6	1.4	50	88	0.74	14	24	35	0.53	0.47	45.75	110.33			

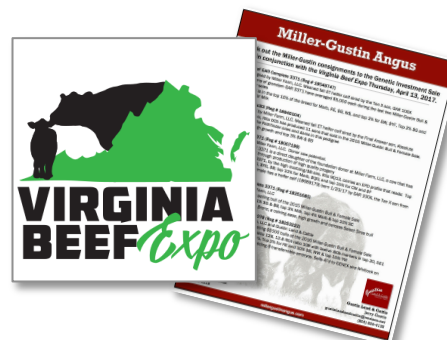
## Thank You to Our Genetic Investment Sale Buyers

Miller Gustin Angus had consignments to this year's Genetic Investment Sale held in conjunction with the *Virginia Beef Expo* in April. It was a successful event, and it gave us a chance to showcase some of the results of our extensive testing and planning.

We want to thank our Genetic Investment Sale buyers:

Jerry & Connie Hall, Upperville, VA  
 Rocking W Angus, Commerce, GA  
 James Hancock, Daleville, VA  
 George Kite, GPK3 LLC, Chesterfield, VA

*We appreciate your confidence in our program!*





## A Farming Family

*Brennan Miller is Craig's nephew and works at Miller Farm LLC. Brennan, a 2017 Turner Ashby High School graduate, will be attending Blue Ridge Community College this fall and plans to obtain his undergraduate degree in agriculture at a four-year college.*

*Brennan is deep into genetics, sire selection, and herd health. We appreciate his hard work and input on mating decisions. Brennan really likes the Fortress cattle we are developing. We agree, Brennan!*

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## Miller Gustin Supports Wildfire Relief

Miller Gustin Angus stepped up to support farmers and ranchers affected by destructive wildfires in Kansas, Oklahoma, Texas and Colorado. The recent fires swept through an estimated 1.5 million acres, killed seven people and destroyed homes, cattle and livelihoods.

In the Shenandoah Valley, Craig & Nancy Miller organized a chicken BBQ on April 29 at their local West Rockingham Park. Pilgrim's Pride and Cargill Turkey Productions donated 650 halves of chicken; Red Front Super Market pitched in supplies, and Doug Shank & Dale Knicley donated charcoal. The Millers, who are very active in their community, were generously supported by neighbors, Ruritan members and fellow farmers in their efforts and generated over \$7,900 to support the wildfire relief effort.

At the east end of the state, Jerry Gustin worked with his fellow Farm Bureau Board Members to make a series of donations. The first donation totaled \$1,300 from the Gloucester Matthews Farm Bureau and local cattlemen. As more details of the magnitude of the disaster became available, the Board authorized an additional \$5,000 contribution that was eligible for a matching grant from the Howard G. Buffet/Progressive Farmer Foundation, essentially doubling the amount donated.

In total, the Miller Gustin team made an impact of over \$19,000 toward wildfire relief efforts.



*A farmer inspects fences that burned on the 600 acres of land where he runs cattle in Wheeler County, Texas.*

*(Photo courtesy of Julie Tomascik/ Texas Farm Bureau)*



## Industry Specialist Jason Carter to Speak at 2017 Sale

Jason Carter, the Executive Director of the Virginia Cattlemen's Association (VCA) and Virginia Beef Industry Council, will be the educational speaker at the Miller Gustin Bull & Female Sale in November. Jason will provide a market outlook and discuss how genetic investment brings added value in every market.

Prior to joining VCA, Jason was employed by Virginia Cooperative Extension as an Animal Science Extension Agent in Augusta County, VA, where he served as a livestock extension agent for five counties. He also helped to lead area 4-H and FFA livestock education, which included assisting in coaching a nationally renowned livestock-judging program.

Jason has worked extensively in the fields of livestock marketing and beef cattle evaluation in addition to conducting independent and cooperative research in the areas of forages, nutrition, reproduction and early weaning. Currently, Jason manages the day-to-day affairs of the VCA, with a membership of over 5500 beef cattle producers statewide. He lives in Stuarts Draft, VA, with his wife Heather and their four children.



### Mark your calendars for the 4<sup>th</sup> Annual Miller Gustin Bull & Female Sale

**Saturday, November 18, 2017, in Harrisonburg, Virginia**

We strive to build the best possible bulls and females through quality genetic testing, exacting performance trait mating, and rigid herd health programs. Our cattle exceed breed averages and can add value to a herd quickly. Here are just a few of the stats from last year's sale:

- Bulls averaged 13 pounds above Angus average for Weaning Weight and 24 pounds above for Yearling Weight.
- Calving ease was passed on with average CED scores of 9, while the breed average was 6.
- Our Carcass Weight beat the average by 16; MARB was .44 above, and RE was .38 above.

***Join us this November and let us help add to your bottom line!***



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